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## • Read the case carefully

- Read for understanding
- Develop comprehension
- Develop a holistic understanding of the core issue
- Read without any preconceived ideas

Case Study

## • Identify key points in the case

- In every success story there are a range of key points
- Track the events which have special significance

## • Note down the turning points in the case

• Significant events which took the idea of

enterprise in different direction

Case Study

- Identify the qualities of an entrepreneur through the case
  - In the background of already discussed qualities of entrepreneur

- Identify the key events that happened with the entrepreneur and ways and means those issues were addressed
  - What are the reasons behind the emerged issue
  - How the issue was resolved

Case Study

#### • Make a summary of your learning's from the case

Case Study

# • Prepare a presentation for discussion with your peers and potential advisors